

SO YOU WANT TO BE A KUSIKUY REP

People fall in love with KUSIKUY at just one touch. The buttery soft, luscious alpaca is a certainly a good selling point. But people also value the story behind KUSIKUY and enjoy participating in such personally made clothing that is helping so many others.

KUSIKUY is carried in specialty stores across the USA. View our Retail Locations to see where KUSIKUY is in your community. There are still many more stores that would benefit from KUSIKUY but do not yet know us. Stores such as Museum Shops, Resorts, Fashion Boutiques, Baby Boutiques, Art Galleries, Fair Trade Stores. This is where you can help.

Being a KUSIKUY rep is hard work but it can also be a joyous adventure. Repping items so intimately made by Bolivia's most traditional peoples is an enlightening experience. We welcome your input on products and work hard to provide you superior service and support.

REP REIMBURSEMENT

12% commission on the first order placed by a new customer.

10% commission on all pre-orders. Pre orders are generally made from January - June for the upcoming Fall season. Special pre season samples are available in January.

5% on all online orders. Whether initiated by your retail customer or placed by you on behalf of your customer. We encourage customers to order online for the most accurate inventory counts and customer tracking.

An average KUSIKUY order is currently about \$2,000. And our average small boutique will spend about \$3,000 - \$5,000 with us in a year. Most customers currently find us via an internet search or through links from other sites.

SAMPLE KITS

The KUSIKUY product line is varied and growing. We design items to work together in stories – a sweater that matches with a set of hats, scarves, wraps and other accessories. We can help you to select the samples that will make most sense for your clientele or you can shop online and select the items you would want to have samples of. Samples are available for purchase at the listed wholesale prices (1/2 of the retail price) and kits can be returned or exchanged for different items.

REWARDS PROGRAMS

Earn \$10 in KUSIKUY credits for every \$100 sold. These credits can be used to purchase your own KUSIKUY at our special **wholesale** prices!

EARN A FREE TRIP TO BOLIVIA! – Reps selling a total of \$100,000 or more of merchandise earn an all expense paid 10-day trip to Bolivia with our EcoTour to meet

with the knitters, experience indigenous culture, relax in the vast beauty of the Andes Mountains, and more.

STILL INTERESTED?

Contact Tamara Stenn, Director of KUSIKUY, tamara@kusikuy, call 802-254-4044, to learn about availability of territories/regions to rep and to get yourself started in an exciting and rewarding new career. Thanks!